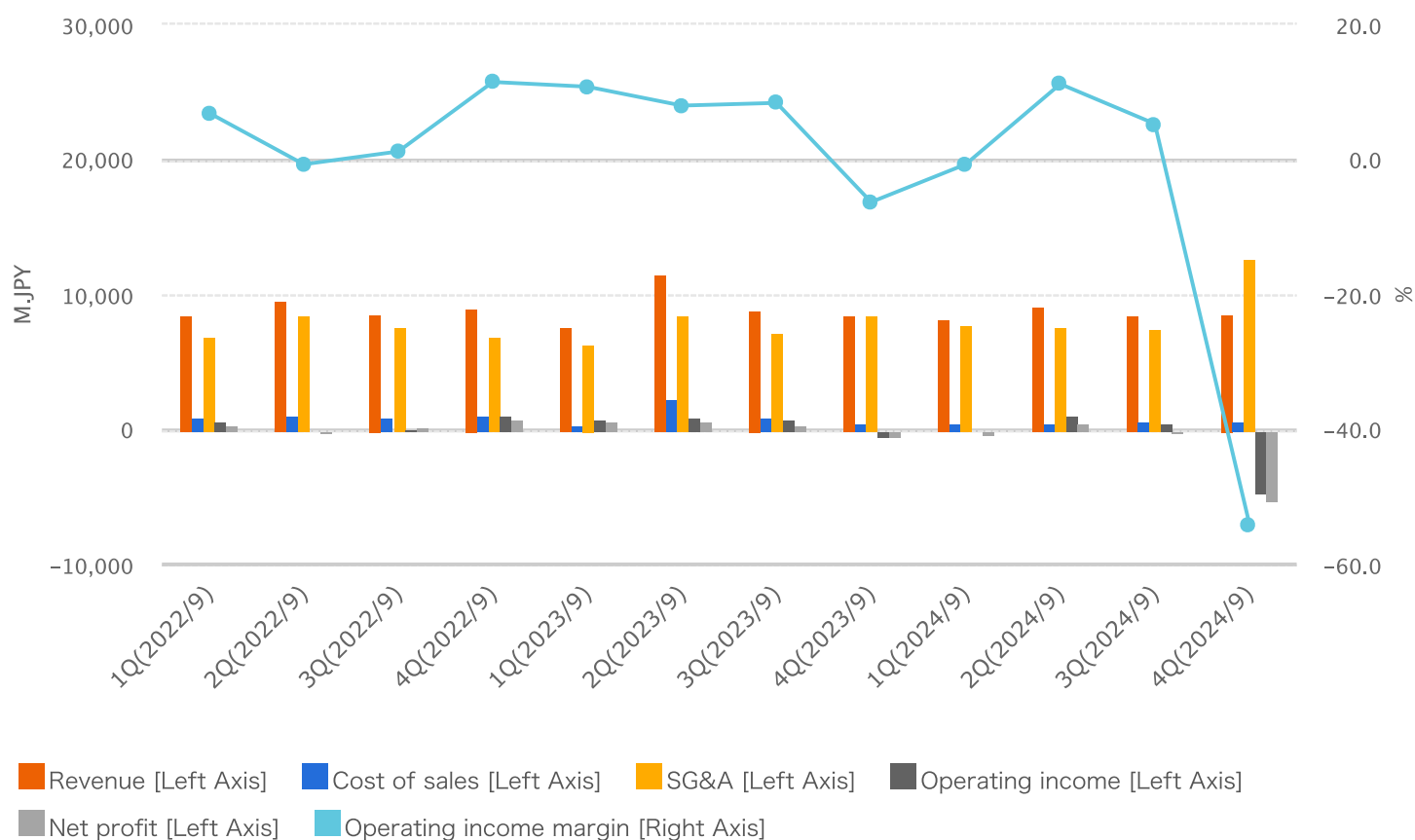


Income Statement

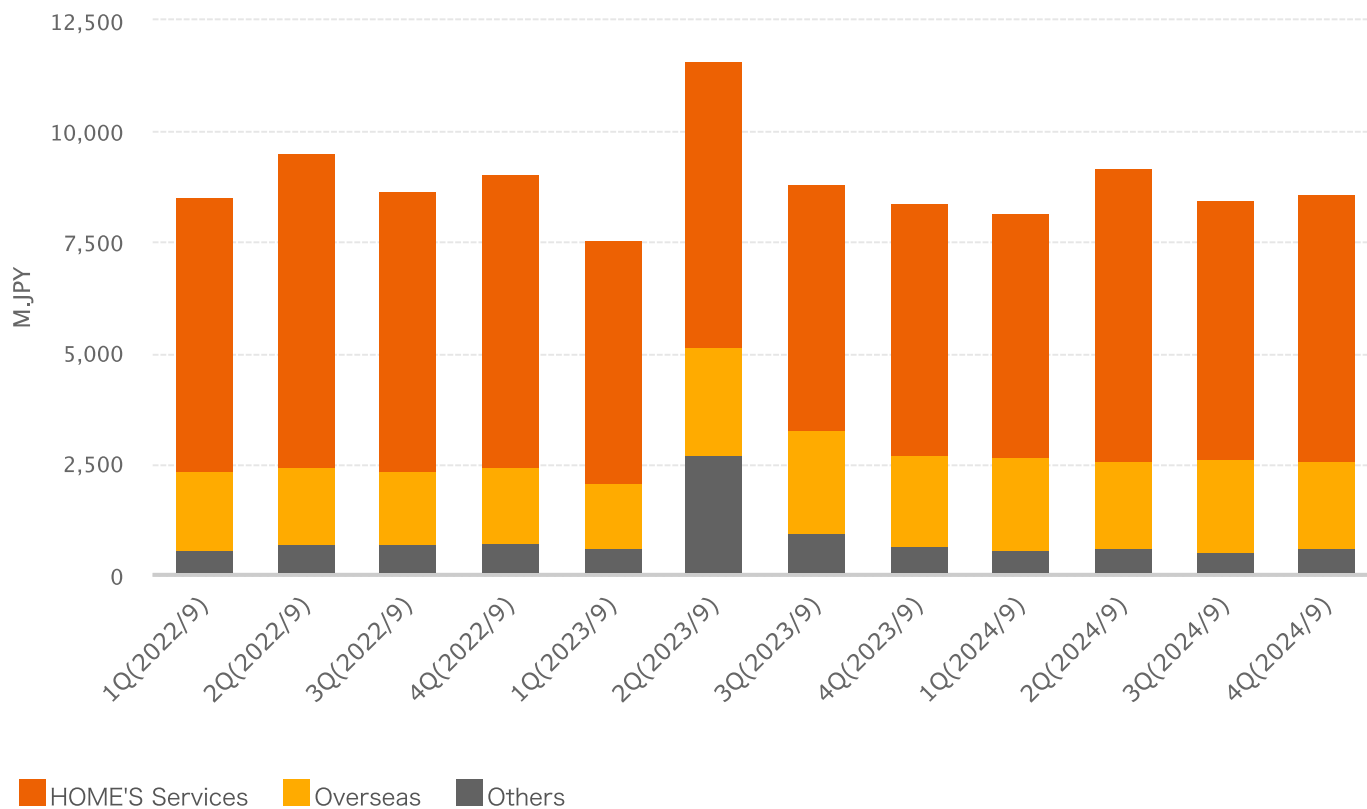


	1Q (2022/9)	2Q (2022/9)	3Q (2022/9)	4Q (2022/9)	1Q (2023/9)	2Q (2023/9)	Unit
Revenue	8,510	9,530	8,645	9,044	7,583	11,585	M.JPY
Cost of Sales	947	1,066	957	1,084	328	2,240	M.JPY
SG&A	6,974	8,529	7,583	6,915	6,432	8,419	M.JPY
Operating income	588	-66	105	1,044	822	924	M.JPY
Net profit	365	-179	161	833	564	588	M.JPY
Operating income margin	6.9	-0.7	1.2	11.5	10.8	8.0	%

	3Q (2023/9)	4Q (2023/9)	1Q (2024/9)	2Q (2024/9)	3Q (2024/9)	4Q (2024/9)	Unit
Revenue	8,825	8,410	8,190	9,169	8,479	8,627	M.JPY
Cost of Sales	843	444	527	543	575	605	M.JPY
SG&A	7,237	8,499	7,718	7,598	7,458	12,680	M.JPY
Operating income	744	-533	-55	1,027	445	-4,658	M.JPY
Net profit	350	-472	-400	519	-175	-5,205	M.JPY
Operating income margin	8.4	-6.3	-0.7	11.2	5.3	-54.0	%

1. The provisional accounting procedures for corporate mergers were defined during FY2020, FY2021 and FY2023 have been applied for all applicable values.
2. Other revenue and expenses are included in other SG&A expenses.
3. Net profit = Net profit attributable to owners of the parent

Segment Information

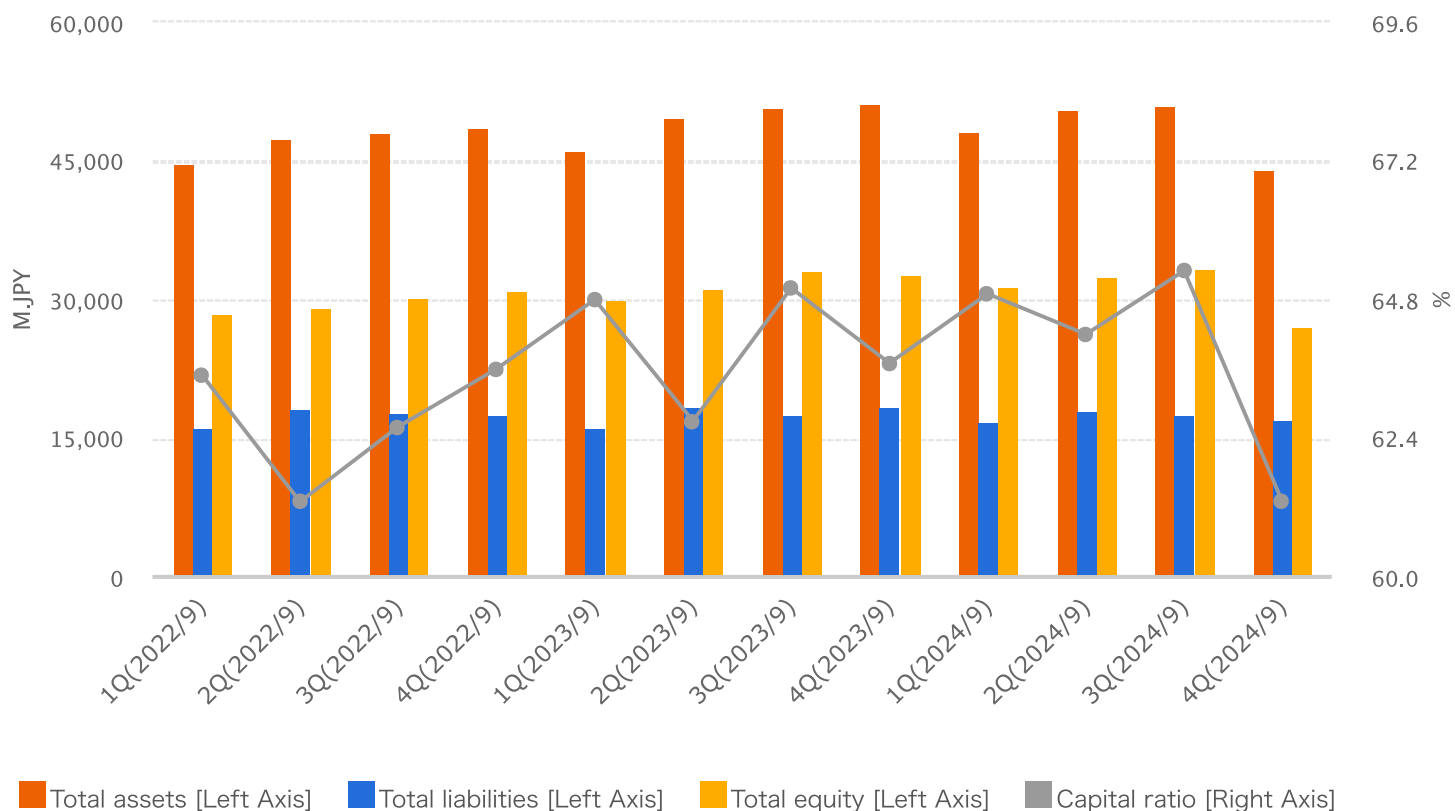


	1Q (2022/9)	2Q (2022/9)	3Q (2022/9)	4Q (2022/9)	1Q (2023/9)	2Q (2023/9)	Unit
HOME'S Services	6,139	7,085	6,263	6,579	5,482	6,448	M.JPY
Overseas	1,787	1,762	1,660	1,727	1,478	2,432	M.JPY
Others	583	682	721	737	622	2,704	M.JPY

	3Q (2023/9)	4Q (2023/9)	1Q (2024/9)	2Q (2024/9)	3Q (2024/9)	4Q (2024/9)	Unit
HOME'S Services	5,543	5,683	5,527	6,575	5,860	6,060	M.JPY
Overseas	2,326	2,083	2,093	1,986	2,104	1,969	M.JPY
Others	956	643	569	608	513	596	M.JPY

- LIFULL Tech Vietnam and LIFULL Tech Malaysia, which were previously included in the Overseas segment, have been moved to the HOME'S Services segment as of FY 2024/9. Segment results from previous years have not been altered.

Balance Sheet

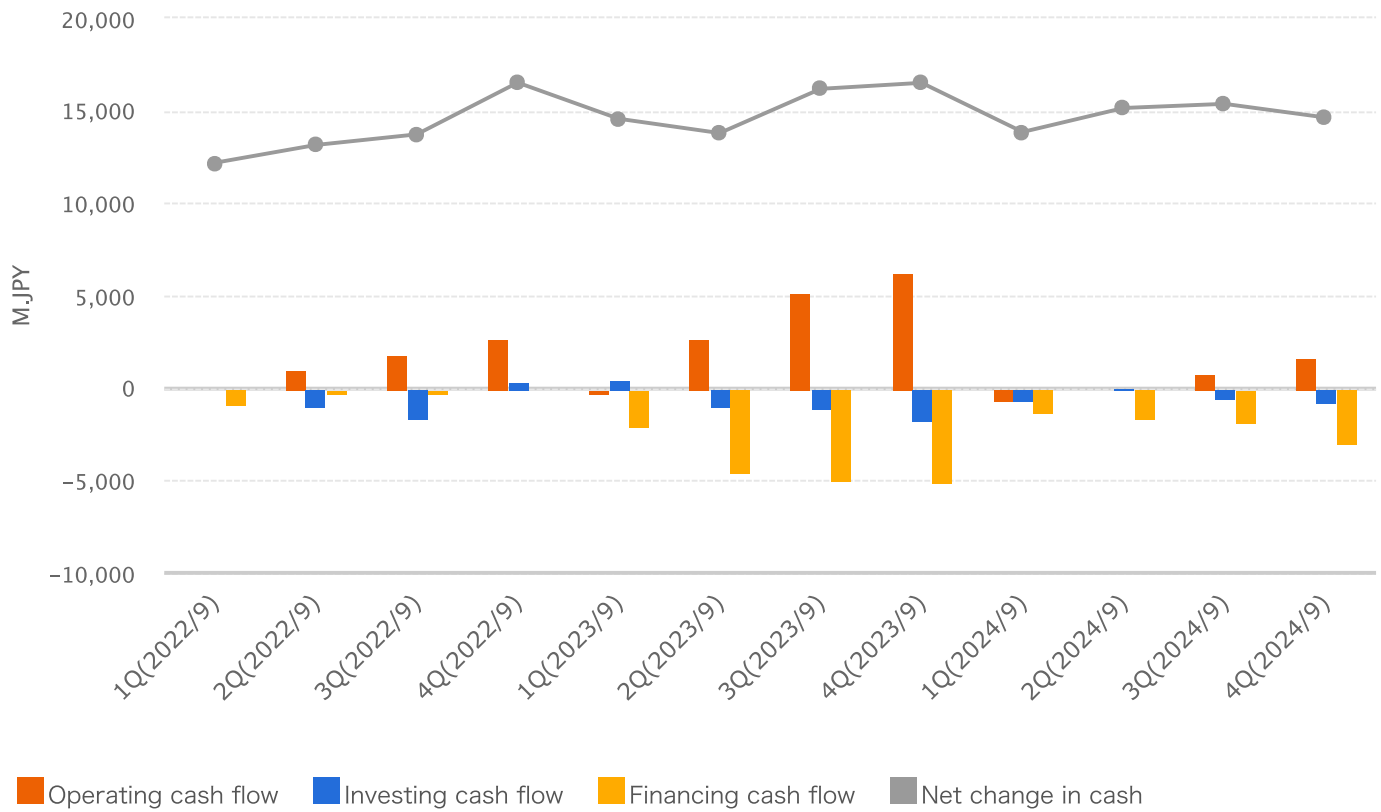


	1Q (2022/9)	2Q (2022/9)	3Q (2022/9)	4Q (2022/9)	1Q (2023/9)	2Q (2023/9)	Unit
Total assets	44,746	47,385	48,138	48,727	46,149	49,645	M.JPY
Total liabilities	16,239	18,232	17,894	17,603	16,120	18,392	M.JPY
Total equity	28,507	29,152	30,244	31,123	30,029	31,253	M.JPY
Capital ratio	63.5	61.3	62.6	63.6	64.8	62.7	%

	3Q (2023/9)	4Q (2023/9)	1Q (2024/9)	2Q (2024/9)	3Q (2024/9)	4Q (2024/9)	Unit
Total assets	50,865	51,102	48,301	50,619	51,041	44,153	M.JPY
Total liabilities	17,687	18,449	16,876	18,011	17,605	16,989	M.JPY
Total equity	33,178	32,652	31,424	32,607	33,435	27,164	M.JPY
Capital ratio	65.0	63.7	64.9	64.2	65.3	61.3	%

1. The provisional accounting procedures for corporate mergers were defined during FY2020, FY2021 and FY2023 have been applied for all applicable values.

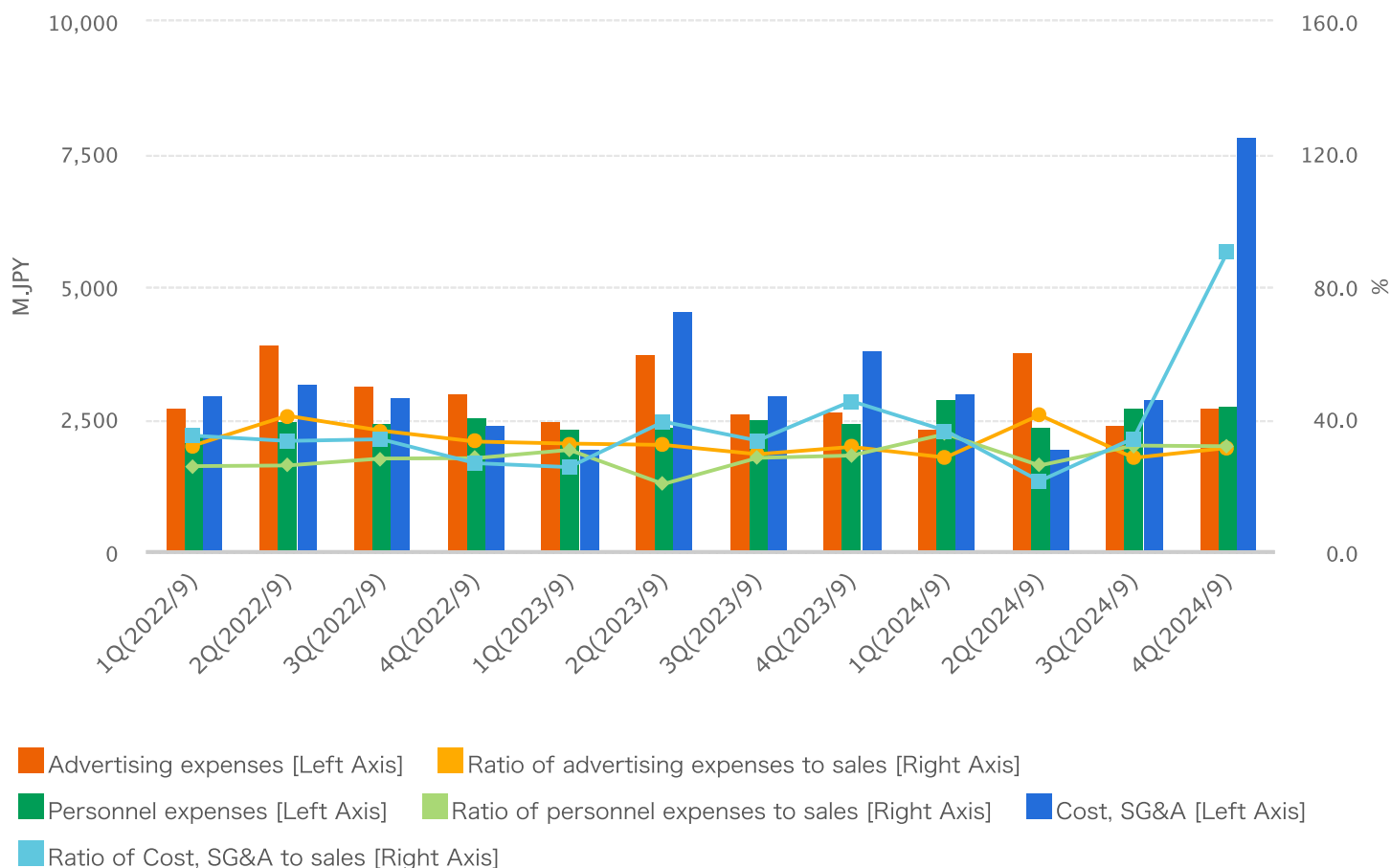
Cash Flows



	1Q (2022/9)	2Q (2022/9)	3Q (2022/9)	4Q (2022/9)	1Q (2023/9)	2Q (2023/9)	Unit
Operating cash flow	-8	1,042	1,833	2,697	-293	2,655	M.JPY
Investing cash flow	-66	-964	-1,581	388	540	-990	M.JPY
Financing cash flow	-882	-277	-265	-54	-2,056	-4,497	M.JPY
Net change in cash	12,183	13,147	13,721	16,521	14,566	13,791	M.JPY

	3Q (2023/9)	4Q (2023/9)	1Q (2024/9)	2Q (2024/9)	3Q (2024/9)	4Q (2024/9)	Unit
Operating cash flow	5,216	6,233	-649	-12	781	1,671	M.JPY
Investing cash flow	-1,072	-1,743	-668	74	-531	-718	M.JPY
Financing cash flow	-4,996	-5,079	-1,328	-1,593	-1,768	-2,977	M.JPY
Net change in cash	16,184	16,510	13,850	15,148	15,372	14,633	M.JPY

Cost of Sales, SG&A



	1Q (2022/9)	2Q (2022/9)	3Q (2022/9)	4Q (2022/9)	1Q (2023/9)	2Q (2023/9)	Unit
Advertising expenses	2,731	3,916	3,160	3,015	2,482	3,737	M.JPY
Ratio of advertising expenses to sales	32.1	41.1	36.6	33.3	32.7	32.3	%
Personnel expenses	2,203	2,485	2,436	2,558	2,334	2,374	M.JPY
Ratio of personnel expenses to sales	25.9	26.1	28.2	28.3	30.8	20.5	%
Cost, SG&A	2,987	3,193	2,943	2,425	1,943	4,548	M.JPY
Ratio of Cost, SG&A to sales	35.1	33.5	34.0	26.8	25.6	39.3	%

	3Q (2023/9)	4Q (2023/9)	1Q (2024/9)	2Q (2024/9)	3Q (2024/9)	4Q (2024/9)	Unit
Advertising expenses	2,608	2,667	2,336	3,786	2,406	2,711	M.JPY
Ratio of advertising expenses to sales	29.5	31.7	28.5	41.3	28.4	31.4	%
Personnel expenses	2,503	2,449	2,916	2,394	2,718	2,755	M.JPY
Ratio of personnel expenses to sales	28.4	29.1	35.6	26.1	32.1	31.9	%
Cost, SG&A	2,969	3,826	2,994	1,960	2,908	7,818	M.JPY
Ratio of Cost, SG&A to sales	33.6	45.5	36.6	21.4	34.3	90.6	%

1. The provisional accounting procedures for corporate mergers were defined during FY2020, FY2021 and FY2023 have been applied for all applicable values.
2. Other revenue and expenses are included in SG&A expenses.