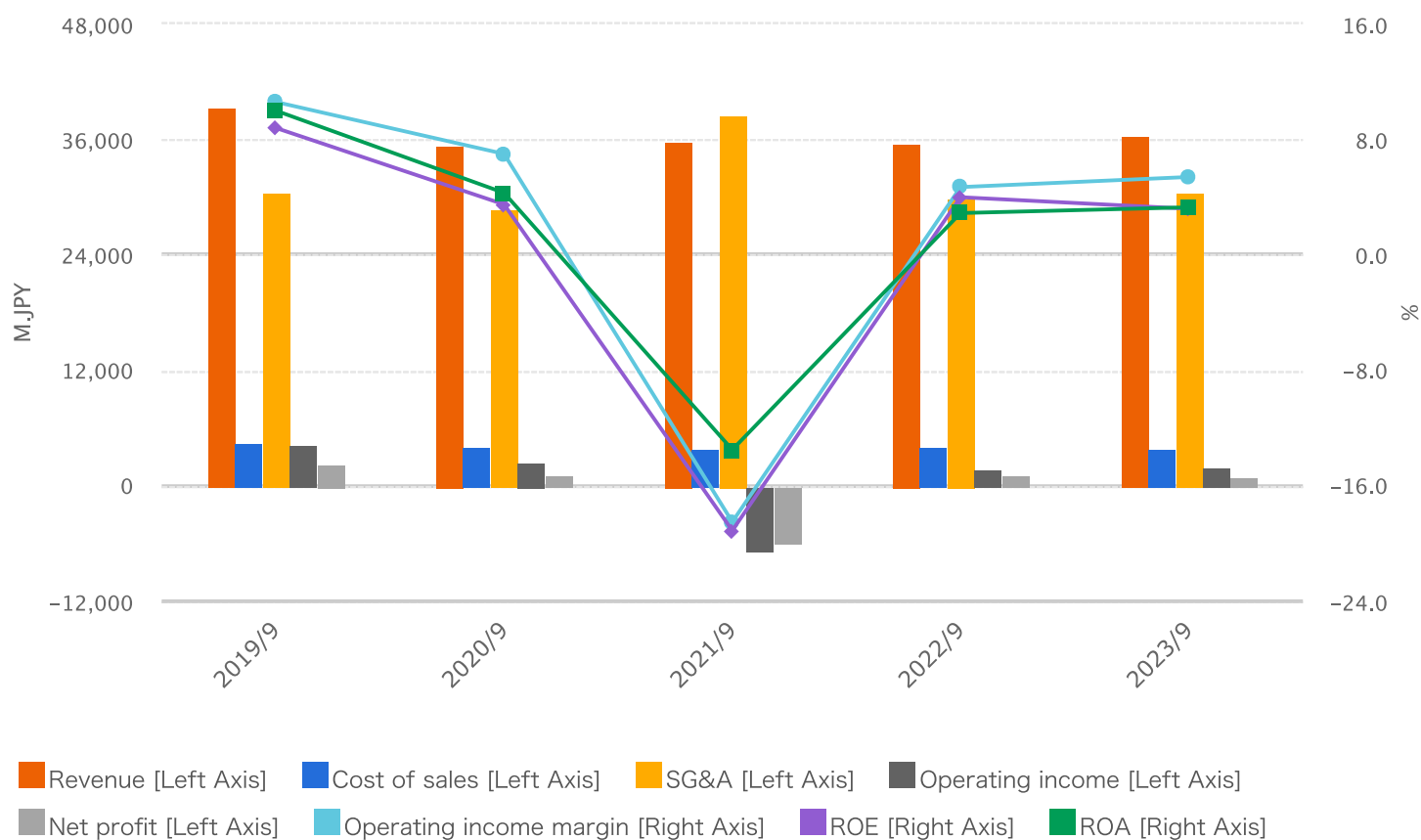


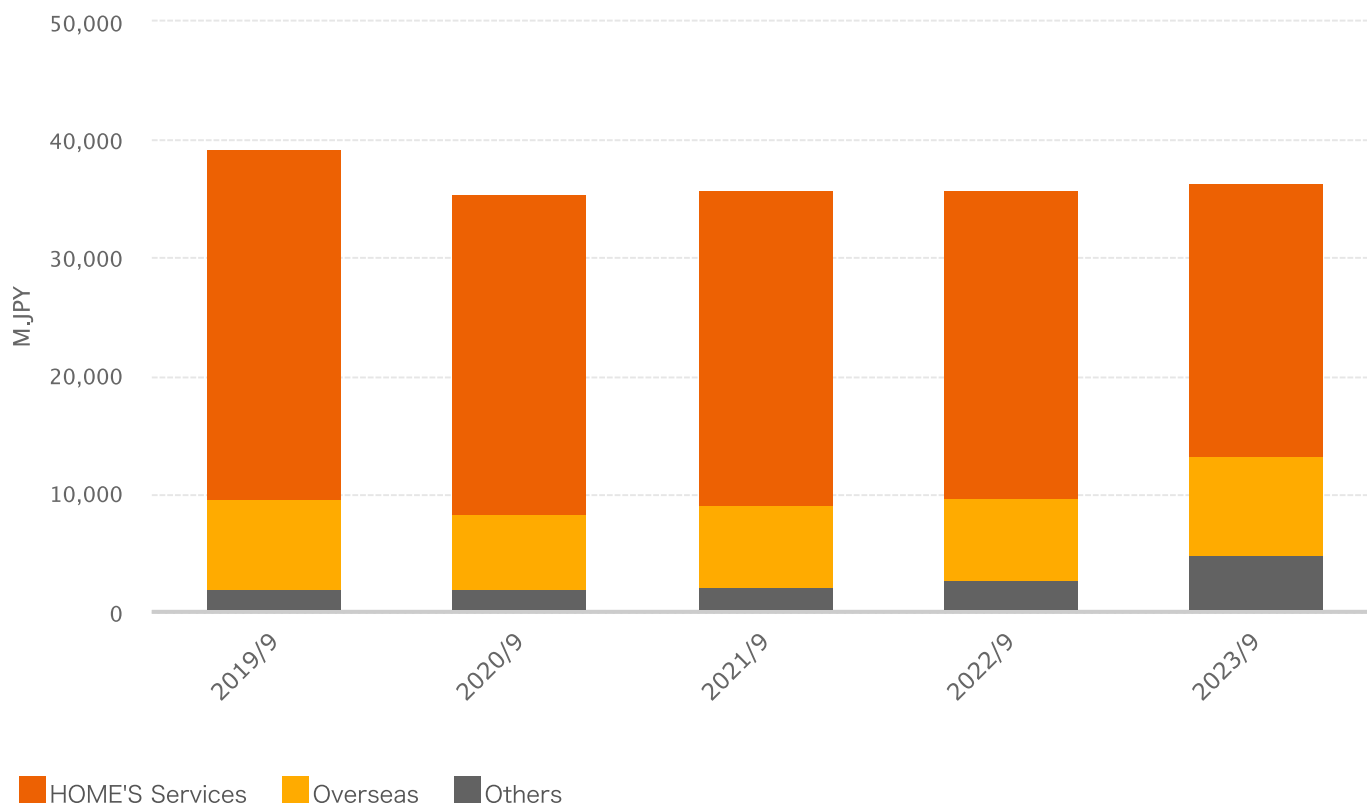
Income Statement



	2019/9	2020/9	2021/9	2022/9	2023/9	Unit
Revenue	39,297	35,402	35,857	35,730	36,405	M.JPY
Cost of Sales	4,559	4,096	3,951	4,055	3,856	M.JPY
SG&A	30,552	28,820	38,549	30,002	30,589	M.JPY
Operating income	4,184	2,485	-6,644	1,672	1,959	M.JPY
Net profit	2,406	1,162	-5,901	1,180	1,031	M.JPY
Operating income margin	10.6	7.0	-18.5	4.7	5.4	%
ROE	8.8	3.5	-19.1	4.0	3.2	%
ROA	10.0	4.3	-13.5	2.9	3.3	%

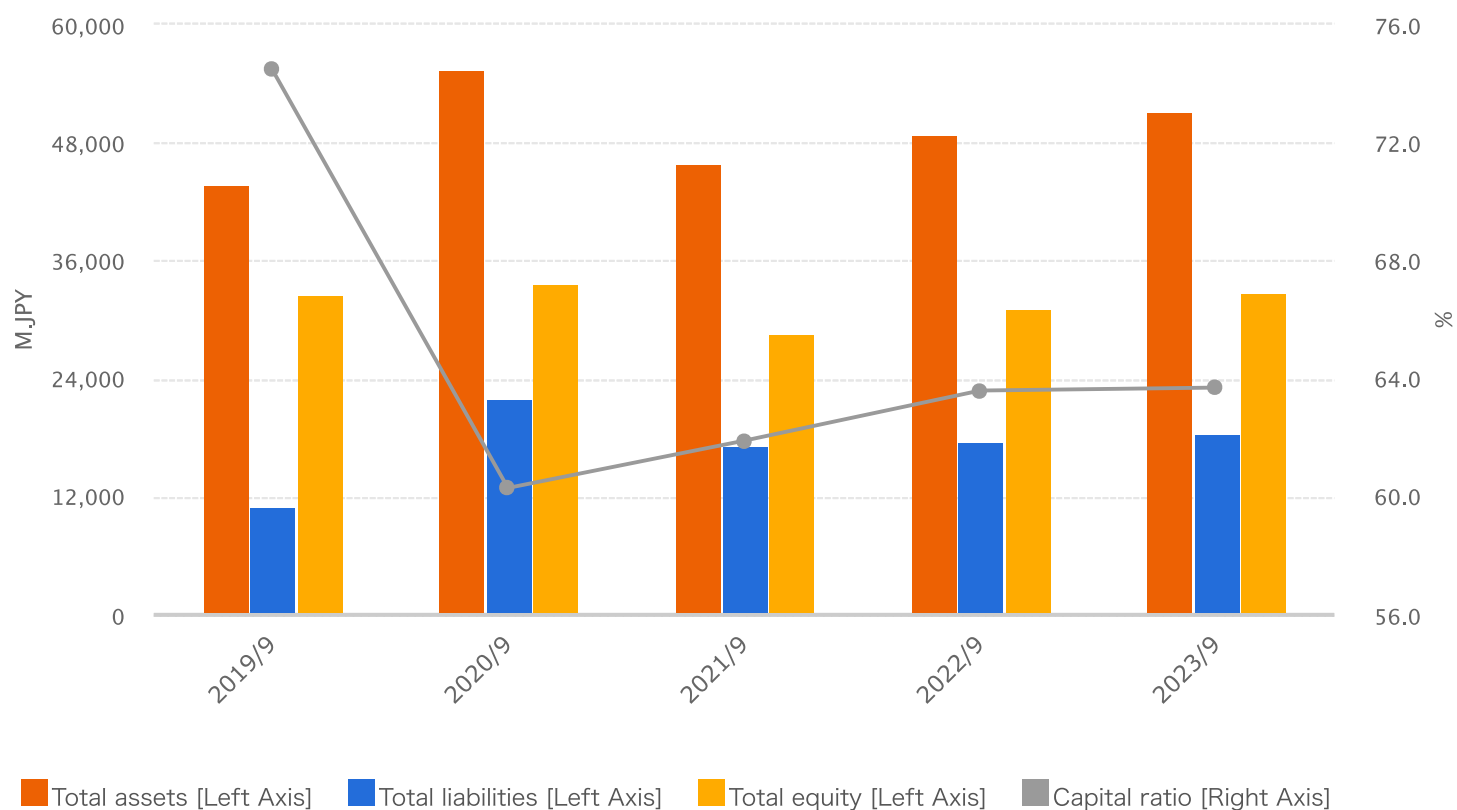
1. The provisional accounting procedures for corporate mergers were defined during FY2020, FY2021 and FY2023 have been applied for all applicable values.
2. Other revenue and expenses are included in SG&A expenses.
3. Net profit = Net profit attributable to owners of the parent
4. ROE = Return on equity attributable to owners of the parent; ROA = Return on assets before tax

Segment Information



	2019/9	2020/9	2021/9	2022/9	2023/9	Unit
HOME'S Services	29,656	27,136	26,693	26,067	23,158	M.JPY
Overseas	7,680	6,377	7,019	6,938	8,320	M.JPY
Others	1,960	1,888	2,144	2,725	4,926	M.JPY

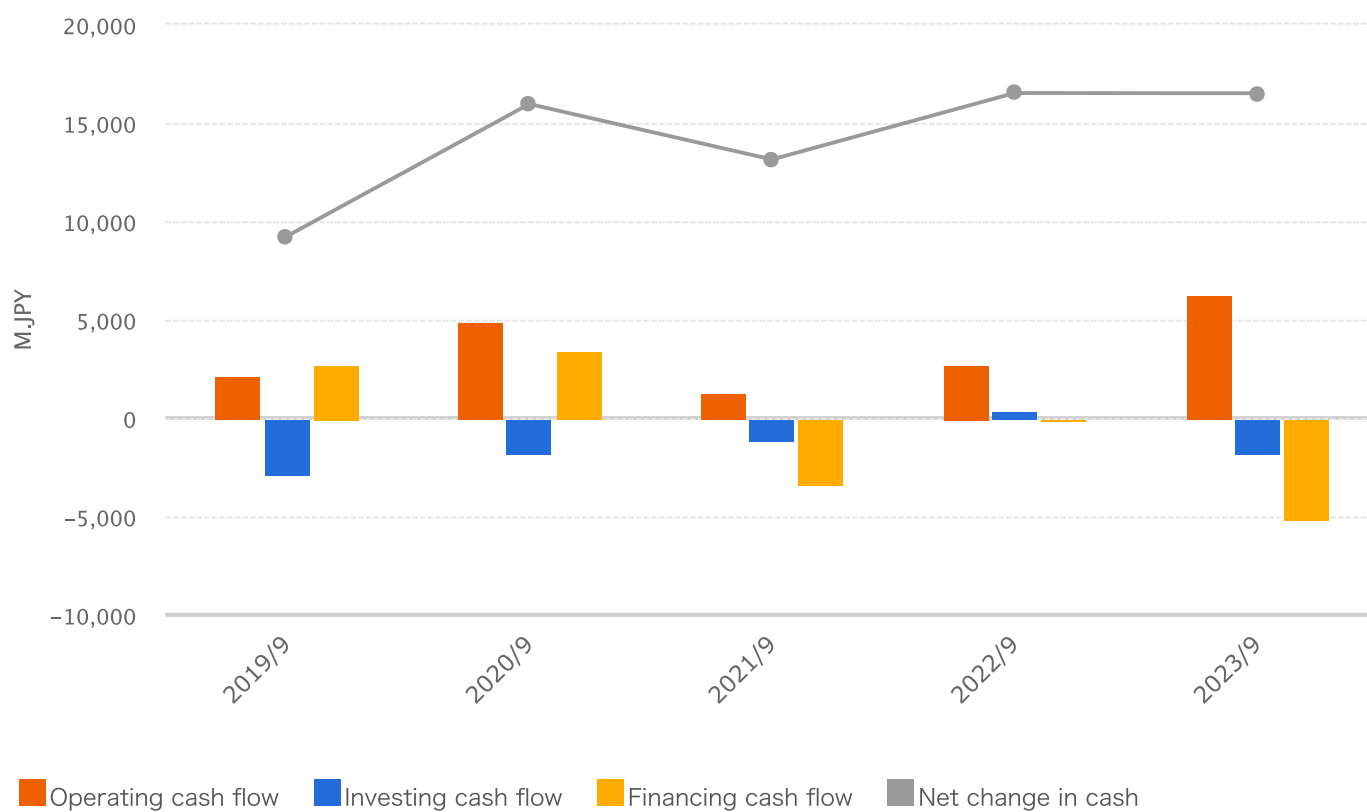
Balance Sheet



	2019/9	2020/9	2021/9	2022/9	2023/9	Unit
Total assets	43,672	55,560	45,887	48,727	51,102	M.JPY
Total liabilities	11,045	21,921	17,349	17,603	18,449	M.JPY
Total equity	32,627	33,639	28,538	31,123	32,652	M.JPY
Capital ratio	74.5	60.3	61.9	63.6	63.7	%

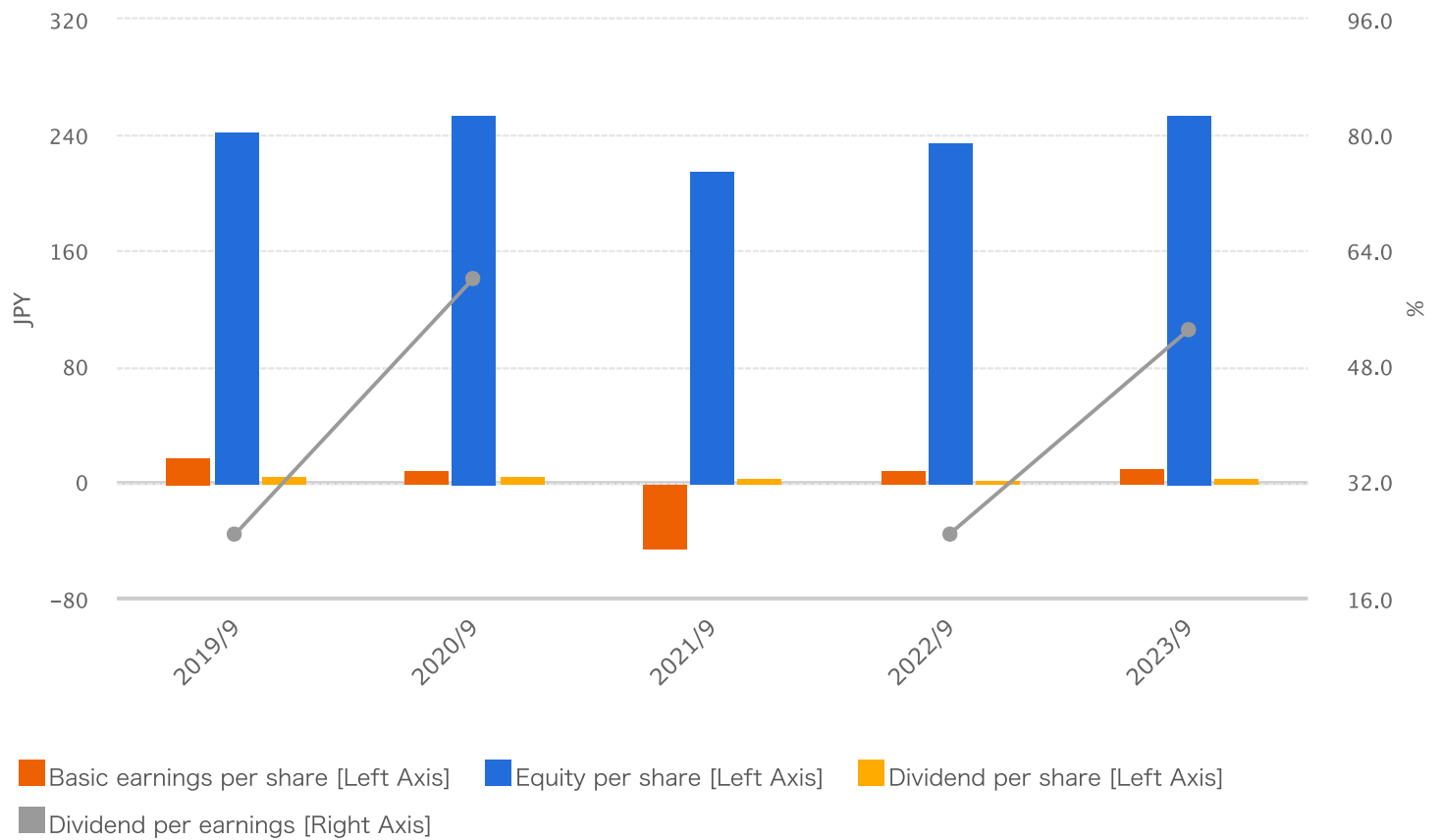
- The provisional accounting procedures for corporate mergers were defined during FY2020, FY2021 and FY2023 have been applied for all applicable values.

Cash Flows



	2019/9	2020/9	2021/9	2022/9	2023/9	Unit
Operating cash flow	2,166	4,884	1,287	2,697	6,233	M.JPY
Investing cash flow	-2,836	-1,730	-1,068	388	-1,743	M.JPY
Financing cash flow	2,782	3,391	-3,291	-54	-5,079	M.JPY
Net change in cash	9,239	15,962	13,145	16,521	16,510	M.JPY

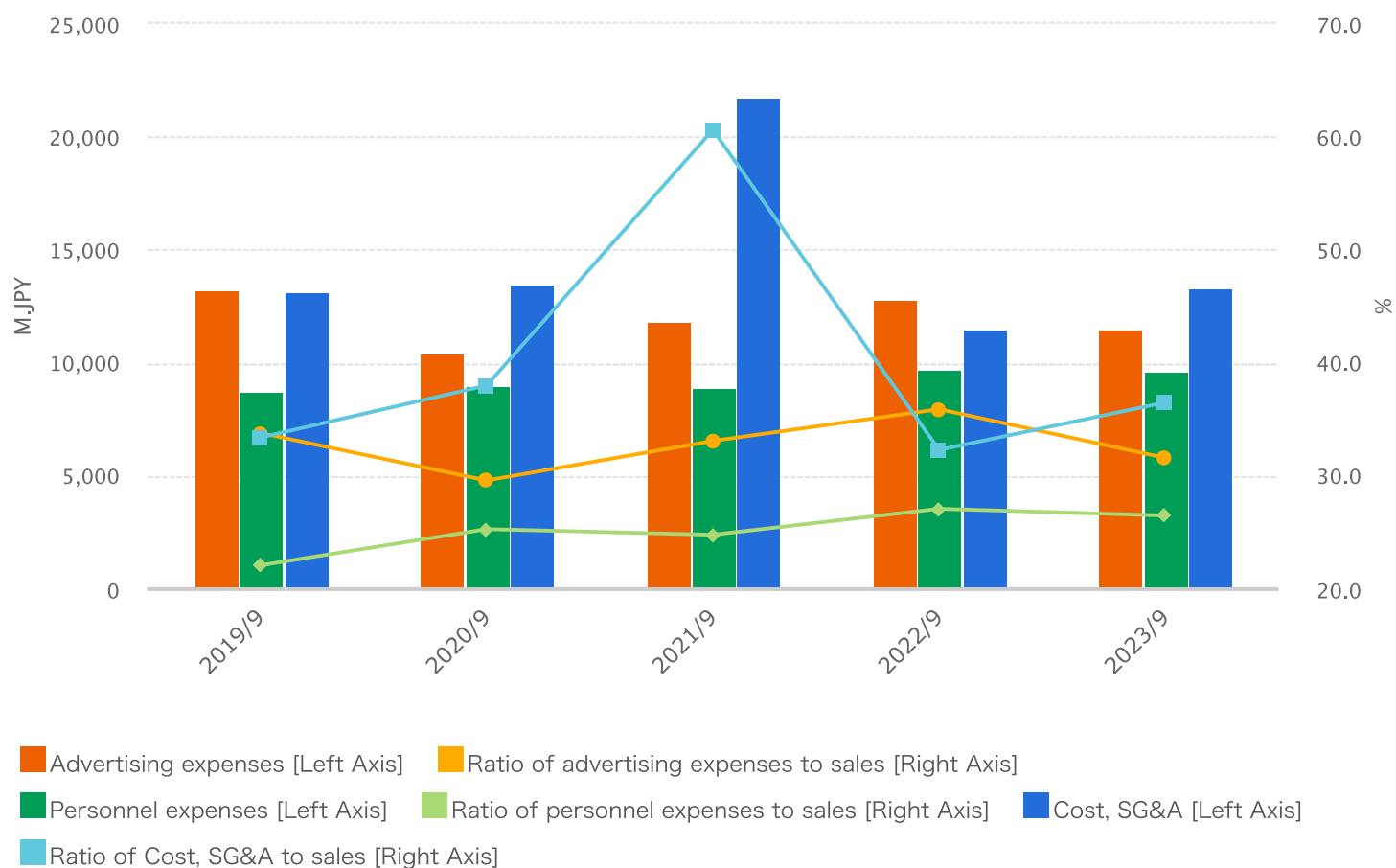
Key Figures per Share



	2019/9	2020/9	2021/9	2022/9	2023/9	Unit
Basic earnings per share	18.52	8.71	-44.78	9.01	10.01	JPY
Equity per share	242.62	254.12	215.61	235.23	254.34	JPY
Dividend per share	4.40	5.29	3.62	2.25	4.26	JPY
Dividend per earnings	25.0	60.3	-	25.0	53.1	%

1. Net Profit = Profit attributable to owners of the parent
2. Breakdown of the year-end dividend for FY2017/3: Ordinary dividend 4.66 yen, Commemorative dividend 1.00 yen
3. We raised our payout ratio for dividends to 25% of consolidated profit for the period in FY2018. For details on each year, please see "Dividends".
4. In the case that profit attributable to owners of the parent fluctuates greatly in a fiscal year due to extraordinary factors, we will take those effects into consideration when determining dividends since FY2022.

Cost of Sales, SG&A



	2019/9	2020/9	2021/9	2022/9	2023/9	Unit
Advertising expenses	13,273	10,487	11,851	12,824	11,495	M.JPY
Ratio of advertising expenses to sales	33.8	29.6	33.1	35.9	31.6	%
Personnel expenses	8,702	8,960	8,905	9,684	9,662	M.JPY
Ratio of personnel expenses to sales	22.1	25.3	24.8	27.1	26.5	%
Cost, SG&A	13,136	13,469	21,744	11,540	13,288	M.JPY
Ratio of Cost, SG&A to sales	33.4	38.0	60.6	32.3	36.5	%

1. Other revenue and expenses are included in other SG&A expenses.